



## **Salient Federal Solutions Expands Executive Team with Tim May as Company's First Chief Marketing Officer**

*Industry veteran will lead Salient's centralized activities in marketing, business development, capture and proposal*

**FAIRFAX, VA – December 6, 2011** - Salient Federal Solutions, Inc. (Salient), a leading provider of information technology, engineering and intelligence analytic services to agencies in the intelligence, defense, homeland security and cyber domains, today announces Tim May has joined the company as its first CMO. As senior vice president and CMO, May will report to COO Bill Parker, and will lead the company's centralized activities in marketing, business development, capture and proposal.

May is a federal business industry veteran with more than 20 years of experience in directly securing new business and building sales organizations. May was most recently at Apptis, where he served as the company's senior vice president of business development, building a strong marketing and sales function, and winning substantial new business. May also spent nearly 20 years at EDS, rising from the technical and program management ranks to vice president of sales.

"Tim's experience and past successes are impressive and clearly demonstrate that he is the kind of leader we look for at Salient to help us serve the government's new challenges," Brad Antle, president and CEO of Salient, says. "Our recent honor as one of America's Most Promising Companies by Forbes Magazine is based in large part on the commitment of our management team to build a new company that serves government's challenges. The addition of Tim emphasizes this commitment."

The addition of May to the Salient executive leadership team underscores the company's dedication and focus to build out its best-in-class services and solutions to offer clients looking for answers to the challenges they face in an ever-changing federal landscape.

"This a challenging, yet exciting, time to be in the federal IT services market, and one that calls for innovation, flexibility and agility," says May. "I am very much looking forward to working with the members of such a seasoned and successful leadership team in helping them further their mission and vision to deliver what federal clients need now."

**About Salient Federal Solutions:** Salient Federal Solutions is a leading provider of federal IT, engineering and analytic services that enable government and industry to respond quickly to new or surge mission requirements with exactly the right people, skills, expertise and technical solutions. The company works to accelerate mission impact by delivering highly adaptable technology services, engineering solutions and domain expertise that enable customers to rapidly meet the pressing requirements of today, while anticipating tomorrow's evolving challenges. Salient is headquartered in Fairfax, Va., with offices in Colorado Springs, Orlando, San Diego and Tampa. More information is available at [www.salientfed.com](http://www.salientfed.com).

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