



SALIENT FEDERAL SOLUTIONS COMMEMORATES FIRST YEAR WITH NEW TALENT OPERATIONS CENTER

*Company's Significant Annual Milestones are Being Celebrated with Virginia Governor
Bob McDonnell*

FAIRFAX, VA — June 28, 2011 — [Salient Federal Solutions, Inc.](#) (Salient), a leading provider of Federal IT and engineering solutions, marks its first year with the opening of a new Talent Operations Center, a facility that will serve as the cornerstone for the long-term success of both the company and its customers. The official opening of the Center, located at Salient's headquarters in Fairfax, Va., is being celebrated with a ribbon-cutting ceremony this evening by Virginia Gov. Bob McDonnell.

Salient's [Talent Operations](#) applies an innovative approach to identifying and qualifying talent that is unique to the federal contracting market, featuring a deeply methodical system to rapidly and precisely match IT professionals and engineers to government requirements. The talent evaluation process and dedicated facilities enable Salient to develop comprehensive knowledge of candidates' skills, expertise, and strengths, as well as their backgrounds, professional goals, and personality traits. All of these attributes are carefully evaluated and matched against extensive criteria to identify the best set of candidates for a given position.

"At the end of the day, program execution depends on the quality of the people we assign to the effort. The process we follow, leveraging our uniquely trained Talent Operation Specialists (TOS), gives us a high degree of confidence in our ability to meet demanding requirements and precisely meet our customer needs," said Brad Antle, CEO of Salient. "As a result, we can get started immediately after an award, get the job done sooner, and most importantly, get it done right."

Salient's Talent Operations Centers operate similar to network or security command centers. Talent Operations Specialists work behind dual flat screens, using a documented process framework to manage a talent pool of more than 350,000 verified candidates in more than 20 labor categories, most with clearances. Assignments and performance are monitored on a floor-to-ceiling video wall that covers one entire side of the center.

The Fairfax facility is one of three Talent Operations Center planned for Salient. In addition to the existing Center in Tampa, Salient plans to open another Center in Colorado Springs, Colo., in 2012.

The new Talent Operations Center is a prominent highlight among the growing list of accomplishments Salient has achieved in the one year since it was formed.

"One year ago, we set out to create a company that would be built for change and able to provide our customers with cost-effective solutions, leveraging modern technology and unparalleled talent," said Bill Parker, COO of Salient. "Looking forward, we will continue to prepare for the success that strong, organic growth and strategic acquisitions will bring by investing in our infrastructure, tools and systems, facilities, and talent."

Salient's year-long milestones include:

- Completion of two acquisitions, SGIS and Command Information
- Awarded a prime position on the \$30B FBI Triple S contract
- Assumption of the \$12B ENCORE II prime contract
- Opened new facilities, including a new, 30,000-square-foot headquarters office in Fairfax, Va.
- Opening of offices in San Diego and Orlando
- Opening the Space and Missile Systems Center University, the company's first customer-focused training center for the Air Force
- Significantly upgraded network backbone to make it more robust
- Upgraded Web presence to comply with IPv6 protocols
- Implemented new CRM and HR information systems

About Salient Federal Solutions: Salient Federal Solutions is a leading provider of Federal IT and engineering solutions to agencies in the intelligence, defense, homeland security, and cyber

domains, that enable government and industry to respond quickly to new or surge mission requirements with exactly the right people, skills, expertise, and technical solutions. The company works to accelerate mission impact by delivering highly adaptable technology services, engineering solutions, and domain expertise that enable customers to rapidly meet the pressing requirements of today, while anticipating tomorrow's evolving challenges. Salient Federal Solutions is headquartered in Fairfax, Va., with offices in Charlotte, Colorado Springs, Orlando, San Diego, and Tampa. More information is available at: www.salientfed.com.

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